# Mark S. Rosentraub, Ph. D.

University of Michigan 1402 Washington Heights, Room 3120 Ann Arbor, MI 48109 734 647 1309 216.849.3749 (cell) msrosen@umich.edu

## I. POSITIONS HELD

- A. Bruce and Joan Bickner Endowed Professor of Sports Management; director, Center for Sport and Policy, University of Michigan, September 2009-present
  - a. Program Chair, Sport Management, School of Kinesiology
  - b. Co-Chair, Sport Management Advisory Board
- B. Professor, Maxine Goodman Levin College of Urban Affairs, Cleveland State University, 2007-2009.
- C. Dean and Professor, Maxine Goodman Levin College of Urban Affairs, Cleveland State University, 2001 to 2007. Chair and Director, the Urban University Program, State of Ohio, 2001-2007. Led the College to the largest growth in enrollment in its history and established joint doctoral and master's degree programs with a Korean University. Also participated in the work that produced two large financial gifts to the College, established a distinguished scholars program, and helped expand the faculty and add new educational programs. (A complete list of accomplishments is available upon request).
- D. Director and Founder, The Ruth Ratner Miller Center for Greater Cleveland's Future, Levin College of Urban Affairs, Cleveland State University, 2002 to 2007. As a planner and civic leader, Dr. Ruth Ratner Miller championed economic development programs that focused on social equity and advancement. To commemorate her life's work, this Center commissioned research designed to build the partnerships required to advance Greater Cleveland's economic and commitment to equal growth. The Center's projects have focused on programs for the utilization of public pension funds for inner city development and the role of the downtown service sector in promoting job opportunities for center city residents.
- E. Professor and Associate Dean, School of Public and Environmental Affairs, Indiana University, 1989 to 2000. As the campus dean for the Indianapolis programs within Indiana University's system-wide School of Public and Environmental Affairs I helped enlarge the School from 14 faculty members in 1989 to a complement of 27. Student enrollment increased from slightly more than 600 to more than 1,000. During my tenure, staff developed the School's first recruitment and marketing programs for the Indianapolis campus and installed a three-site, state-of-the-art WAN computer system.
- F. Director and Founder of the Center for Urban Policy and the Environment, Indiana University, Indianapolis, 1992 to 1998. Developed and secured approximately \$15 million in external support for the Center's research. The initial financial support for the Center involved a \$8.565 million grant from the Lilly Endowment. During the Center's initial years of operation, more than 20

faculty members from Indiana University and Purdue University were involved with projects which have led to the publication of more than 100 articles in peer-reviewed journals, three books, and more than 100 technical reports.

- G. Director and Professor, School of Public and Environmental Affairs, Indiana University-Purdue University, Fort Wayne, 1987-1989. Enlarged the faculty from 5 to 10, developed student recruitment materials, faculty resource programs, and a set of sponsored research initiatives that supported teaching reductions and the employment of research assistants for the first time at the School's program in Fort Wayne.
- H. Associate Professor, Director of Urban and Regional Affairs Division, and Assistant Professor, University of Texas at Arlington, 1975-1987. Hired in 1975 and promoted to associate professor in 1980, I was director of the division from 1981 through 1986.

#### II. AREAS OF SPECIALIZATION

- A. The Economics and Management of Sports
- B. Tourism, Amenities, and Economic Development
- C. Urban Policy, Management, and Administration
- D. Public Finance and Budgeting
- E. Regional and Local Governance

# III. BOARDS/VISITING PROFESSORSHIPS/AWARDS

- A. Co-Editor-In-Chief, Regional Economic Policy, new start-up journal in Korea
- B. Visiting Scholar, Sport Management, Griffith University, Brisbane, Australia and La Trobe University, Melbourne, Australia, August 2012 (accepted)
- C. Commissioner and Secretary/Treasurer, Gateway Economic Development Corporation, Cuyahoga County/Cleveland, Ohio. "Gateway" is responsible for the building, management, and maintenance of Progressive Field (home of the Cleveland Indians) and Quicken Loans Arena (home of the Cleveland Cavaliers).
- D. Board of Directors, Cleveland Initiative for Education, 2001 to 2005.
- E. Board of Directors, Ishmael and Isaac, 2003 to 2008.
- F. Community Relations Committee, Greater Cleveland Jewish Federation, 2004 to present. Israel Advocacy Committee, Jewish Federation, 2003 to present; associate chair beginning 2008.
- G. Board of Directors, The Ingenuity Festival, Cleveland's largest downtown festival celebrating the arts and technology

- H. Atidim Program of Hebrew University and the Greater Cleveland Jewish Federation providing leadership training to young Israeli public leaders, 2005 to present.
- I. President, Shaker Courts Condominium Association, 2004 to present.
- J. Board of Directors, the Urban Affairs Association, 2001 to 2007.
- K. Board of Directors, Greater Cleveland Hillel Association, 2002 to 2006.
- L. Board of Directors, Greater Cleveland Jewish Community Center, 2002-2004.
- M. Visiting Scholar, University of Alberta, November 2002.
- N. Best research article, 2000, American Review of Public Administration.
- O. Lady Davis Fellow, The Hebrew University of Jerusalem, Israel, March-June, 2000.
- P. Visiting Scholar, The Hebrew University of Jerusalem, Israel, January 1996.
- Q. Awards for Teaching Excellence, 1992, 1995, 1999.
- R. Bynum Award for Mentorship, Indiana University, 1994.
- S. Visiting Professor, Ben Gurion University, B'eer Sheva, Israel, April-May 1983, July-August 1984.
- T. Visiting Scholar for Amerika Haus and the Free University of Berlin, Fall, 1983.
- U. Visiting Lecturer, University of Oldenburg (Germany), and University of Hamburg, June 1986.

# IV. PUBLICATIONS

# A. Books and Monographs

- 13. Reversing Urban Decline: Why and How Sports, Entertainment, and Culture Turn Cities Into Major League Winners, 2014, Florida: CRC Press/Taylor and Francis, pp. 414.
- 12. Sports Finance and Management: Real Estate, Entertainment, and the Remaking of the Business. 2011. Florida: CRC Press/Taylor and Francis, pp. 499, (with Jason A. Winfree).
- 11. *Major League Winners: How Some Cities Turned Subsides for Sports and Culture Into New Downtowns.* 2010. New York: Taylor and Francis/Routledge, pp. 304.
- 10. *The Economics of Sports: An International Perspective,* New York and London: Palgrave Press/MacMillan, 2004 (with Robert Sandy and Peter Sloan), pp. 347.

- 9. Major League Losers: The Real Costs of Professional Sports And Who's Paying For It, Revised Edition, (included several new and revised chapters) New York: Basic Books, 1999, pp. 364.
- 8. Major League Losers: The Real Costs of Professional Sports and Who's Paying For It, New York: Basic Books, 1997, pp. 513.
- 7. *Urban Policy Problems: Federal Policy and Institutional Change*, editor, New York: Praeger Press, 1986.
- 6. Government Spending and the Nonprofit Sector In Dallas County, Washington, D. C.: The Urban Institute, 1985 (with Lester M. Salamon and James C. Musselwhite, Jr.).
- 5. *Urban Policy Problems: Theory, Practice, and Prescription, Policy Studies Organization, editor, August 1983*).
- 4. Evaluating Criminal Justice Programs and Programs: Using Population Surveys, Washington, D. C.: Law Enforcement Assistance Administration, U. S. Department of Justice, 1983 (with Michael Maltz).
- 3. A Manual for the Preparation of Housing Assistance Plans and Areawide Housing Opportunity Plans, Dallas, TX: Department of Housing and Urban Development, Region VI, 1979; updated in 1980; (315 pp., with Paula J. Miller).
- 2. *Financing Local Government: New Approaches to Old Problems*, editor, Ann Arbor: Western Social Science Association, 1977, 105 pp.
- 1. School Boards and School Policy, New York: Praeger Publishers, 1972 (with Marilyn Gittell, et. al.) 215 pp.

# B. Articles and Chapters

- 110. "Revitalizing Cities: Amenties, Economic Development, and Hospitality," *Journal of Tourism Research and Hospitality*, (forthcoming; with Mijin Joo).
- 109. "The Jobs Are Back, But Where? Implications for How Best To Pay For Local Government Services," State and Local Government Review, December 2014, 46:4, 260-271 (with David Swindell and Stephanie Gerretsen).
- 108. "Towards A New Theory of Sports Anchored Development for Real Economic Change," in, Cunningham, G., editor, *The Handbook of Theory and Theory Development in Sport Management*, 2015, forthcoming (with Stephanie Gerretsen).
- 107. "The Financing and Design of Sports Venues, and the Use of Public Authorities," in Pressman, J. & Uberstine, G. editors, Law of Professional and

- *Amateur Sports*, Minnesota: Thomas Reuters (with Stephanie Gerretsen and Gidon Jakar), forthcoming.
- 106. "Fan Substitution Between North American Professional Sports Leagues," *Applied Economic Letters*, (with Brian Mills, Ekaterina Sorokina, and Jason Winfree), available on-line at http://www.tandfonline.com/doi/abs/10.1080/13504851.2014.957437#.VFOfi4 vF98w.
- 105. "The NHL and Cross Border Fandom: Travel Costs and International Boundaries," *Journal of Sports Economics*, October 2014, 497-518 (with Brian Mills).
- 104. "Fiscal Outcomes and Tax Impacts from Stadium Financing Strategies in Arlington, Texas," *Public Money and Management*, 2014, 34 (2), 145-152 (with Brian Mills, Jason Winfree, and Michael B. Cantor).
- 103. "Hosting mega-events: Guide to the evaluation of development effects in integrated metropolitan areas," *Tourism Management*, 2013, 34, 238-246 (with Brian Mills).
- 102. "A Ballpark and Neighborhood Change: Economic Integration, A Recession, and the Altered Demography of San Diego's Ballpark District," *City, Culture and Society*, 2012, 3: 3, 219-226 (with Michael B. Cantor).
- 101. "Are Gaming and Sport Effective Tourism Strategies During Economic Contractions? Evidence From The Performance of Baseball and Casinos During America's Great Recession," *Journal of Sport and Tourism*, 2012, 17: 1, 23-42 (with Michael B. Cantor)
- 100. "Historic Designation and the Rebuilding of Neighborhoods: New Evidence of the Value of an Old Policy Tool, " *Journal of Urbanism*, 2011, (November) 4: 3, 267-288 (with Akram Ijla, Stephanie Ryberg, and William Bowen).
- 99. "Contingent Valuation and Estimates of Residents' Support for Revitalization Plans: A Better Tool for Public Officials?," *American Review of Public Administration*, 2011, 41: 6, 654-699 (with John H. Brennan).
- 98. "Residential Property Tax Abatements and Rebuilding Cleveland, Ohio," State and Local Government Review, 2010, 42: 2, 104-117 (with Brian Mikelbank and Charles Post).

- 97. "Race, Class, and the Spatial Dimensions of Mortgage Lending Practices and Residential Foreclosures," *Journal of Urbanism* 2010, 3 (1) 39-68 (with Sugie Lee and Tim F. Kobie).
- 96. "Indigenous Local Governments for Palestine: A Roadmap for Replacing Imposed Institutions To Build Stability and Confidence." *International Journal of Public Administration*, 2010, 33(3) 2010 116-129 (with Wasim al-Habil).
- 95. "Justifying Public Investments in Sports: Measuring the Intangibles," *Journal of Tourism*, 9(2) 2009 133-159 (with David Swindell and Sasha Tsvetkova).
- 94. "Tourism and Economic Development: Which Investments Produce Gains for Regions?" *Tourism Management*, 30 2009, 759-770 (with Mijin Joo).
- 93. "Why Metropolitan Governance Is Growing As Is The Need For Flexible Governments," in Donald Phares, editor, *Who Will Govern Metropolitan Regions in the 21st Century?* 2009, Armonk, New York: M. E. Sharpe, 30-53 (with Wasim al-Habil).
- 92. "Consolidated and Fragmented Governments and Regional Cooperation: Surprising Lessons from Charlotte, Cleveland, Indianapolis, and Kansas City," in Donald Phares, editor, *Who Will Govern Metropolitan Regions in the 21st Century?* 2009, Armonk, New York: M. E. Sharpe 143-163 (with Suzanne Leland).
- 91. "Sports Facilities As Social Capital," in Sport and Social Capital, Matthew Nicholson and Russell Hoye, editors, 2009, London: Elsevier 339-358 (with Akram Ijla).
- 90. "Doing Better: Sports, Economic Impact Analysis, and Schools of Public Policy and Administration," *Journal of Public Administration Education*, 15:2, 2009, 219-242 (with David Swindell).
- 89. "Of Devils and Details: Bargaining for Successful Public/Private Partnerships Between Cities and Sports Teams," *Public Administration Quarterly*, 33: 1 2009 [Spring] 117-147 (with David Swindell).
- 88. "Rolling The Dice? Casinos, Tax Revenues, and The Social Costs of Gaming," *Journal of Urban Affairs*, 29: 4, 2007, 367-381 (with Jun Koo and Abigail Horn).
- 87. "Sports Facilities and Urban Redevelopment: Private and Public Benefits and A Prescription for A Healthier Future." *International Journal of Sport Finance*, 1: 4, November 2006, 212-226.

- Reprinted in: *The Business of Sport*, Brad R. Humphreys and Dennis R. Howard, editors. 2008. Volume 3, Westport, CN: Praeger Publishers, 57-80.
- 86. "The Local Context Of A Sports Strategy for Economic Development," *Economic Development Quarterly*, 20:3, August 2006, 278-291.
- 85. "Playing With The Big Boys: Smaller Markets, Competitive Balance, and the Hope of A Championship Team," in D. Whitson and R. Gruneau, editors, 2006, *Artificial Ice: Hockey, Culture, and Commerce*, Ontario, Canada: Broadview Press, 143-162.
- 84. "Cities, Tax Revenues, and A State's Fiscal Future: The Value of Major Urban Centers," *Public Budgeting and Finance*, 26: 1, Spring, 2006, pp. 47-65 (with William Bowen and Marie Ellen Haynes).
- 83. "University Involvement in Downtown Revitalization: Managing Political and Financial Risks," in *The University as Developer: The University, The City and Real Estate Development*, David Perry and Wim Wiewel, editors, 2005, pp. 147-176 with Scott Cummings, Mary Domahidy, and Sarah Coffin).
- 82. "Public Employee Pension Funds and Social Investments: Recent Performance and A Policy Option For Changing Investment Strategies," *Journal of Urban Affairs*, 2004, 26: 3 325-337 (with Tamar Shroitman).
- 81. "Private Control of A Civic Asset: The Winners and Losers from North America's Experience with Four Cartels for Professional Team Sports," in *The Commercialisation of Sport*, T. Slack, editor, 101-119, 2004: London: Routledge.
- 80. "Indianapolis, a Sports Strategy, and the Redefinition of Downtown Development," in Dennis R. Judd, editor, *The Infrastructure of Play: Building the Tourist City*, 2003, Armonk, New York: M. E. Sharpe, 104-124.
- 79. "Urban Tourism and Financing Professional Sports Facilities," in Sammis White, Richard Bingham, and Edward Hill, editors, *Financing Economic Development in the* 21<sup>st</sup> *Century*, 2003, New York: M. E. Sharpe, 211-232 (with Ziona Austrian).
- 78. "Cities, Sports, and Economic Change: A Retrospective Assessment," *Journal of Urban Affairs*, 2002, 24: 5, 549-563 (with Ziona Austrian).
- 77. "Tourism, Sports, and the Centrality of Cities," *Journal of Urban Affairs*, 2002, 24:5, 487-492. (with Robyne Turner).
- 76. "Changing A Municipal Service Delivery System: Indianapolis's Initial Experiences With A Marketization Program for Governing UniGov," in Donald Phares, editor, *Metropolitan Governance Without Metropolitan Government*, New York: Ashgate Publishing, 2006, pp. 118-134.
- 75. "Negotiating Games: Cities, Sports, and the Winner's Curse," *Journal of Sport Management* 16: 1, January 2002, pp. 18-35 (with David Swindell).

- 74. "City-County Consolidation and the Rebuilding of Image: The Fiscal Lessons from Indianapolis's UniGov Program," *State and Local Government Review*, 32: 3, Fall 2000, 180-191.
- 73. "Public-Private Partnerships, Professional Sports Teams, and the Protection of the Public's Interests," *The American Review of Public Administration*, December 2000, 30: 4, 436-459 (with Sheila Kennedy).
- 72. "Governing Sports in the Global Era: A Political Economy of Major League Baseball and Its Stakeholders," *Indiana Journal of Global Studies* (Indiana University School of Law, Bloomington), 8: 1, Fall 2000, pp. 121-144.
- 71. "Sports Facilities, Redevelopment, and The Centrality of Downtown Areas: Observations and Lessons from Experiences in A Rustbelt and Sunbelt City, *Marquette University Sports Law Journal*, 2000, 10: 2, Spring, 219-236.
- 70. "Are Fragmentation and Sprawl Interlinked?" *Urban Affairs Review*, July 2000, 35: 6, pp. 864-879 (with Eran Razin).
- 69. "Are Public Policies Needed To Level The Playing Field Between Cities and Teams?" *Journal of Urban Affairs*, 1999, 21: 4, pp. 377-395.
- 68. "Tax Increment Financing: Municipal Adoption and Its Effects on Property Value Growth," *Public Finance Review* November 1998, 26: 6, pp. 523-547 (with Joyce Man).
- 67. "Why Baseball Needs New York to Just Say No," *The Nation*, 267: 5, August 10/17, 1998, pp. 20-26.
- 66. "Who Benefits From The Presence of Professional Sports Teams? The Implications for Public Funding of Stadiums and Arenas," *Public Administration Review*, 58: 1, 1998, pp. 11-19 (with David Swindell).
- 65. "Stadiums and Urban Space" in Roger Noll and Andrew Zimbalist, editors, *Cities, Sports, and Taxes*, pp. 178-207, Washington, D. C.: The Brookings Institution, 1997.
- 64. "Cleveland's Gateway to the Future," in Roger Noll and Andrew Zimbalist, editors, *Cities, Sports, and Taxes*, pp. 355-384, Washington, D. C.: The Brookings Institution, 1997 (with Ziona Austrian).
- 63. "The Myth and Reality of the Economic Development from Sports," *Real Estate Issues*, April 1997, 22: 1, pp. 24-29.
- 62. "Sports Wars: A Case Study of Suburbs and A Center City in a Zero Sum Game," *Journal of Sports and Social Issues*, February 1997, 21: 1, pp. 65-82 (with Sam Nunn).

Reprinted in: *Critical Cultural Policy Issues*, 2002, Justin Lewis and Toby Miller, editors, Malden, Massachusetts: Blackwell Publishers, 211-224.

- 61. "Competitive Advantage, Economic Development, and the Effective Use of Local Public Dollars, *Economic Development Quarterly* 10: 4, November, 1996, pp. 315-330 (with Michael Przybylski).
- 60. "Sports and Economic Development: Does the Emperor Have New Clothes?" *Journal of Urban Affairs*, 18: 1, 1996, pp. 23-31.
- 59. "Metropolitan Fiscal Equalization: Distilling Lessons From Four U. S. Programs," State and Local Government Review, 28: 2, Spring, 1996, pp. 90-102, with Samuel R. Nunn.
- 58. "Dimensions of Interjurisdictional Cooperation Among Cities," *Journal of the American Planning Assocation,*" 63:2, Spring 1997, pp. 205-219, with Samuel R. Nunn.
- 57. "Nonprofit Organizations, Philanthropy, and the Fiscal Health of Cities," *Nonprofit and Voluntary Sector Quarterly*, 25: 1, March 1996, pp. 14-39 (with Michael Przybylski and Laura Littlepage).

Reprinted In: *The Hudnut Years in Indianapolis, 1976-1991,* Indianapolis: Indiana University Press, 1995, pp. 135-142.

- 56. "Location Theory, A Growth Coalition, and A Regime In Medium-Sized City," *Urban Affairs Review* (formerly, *Urban Affairs Quarterly*), 31: 4, 1996, pp. 482-507 (with Paul Helmke).
- 55. "Downtown Development," in David J. Bodenhamer and Robert G. Barrows, editors, *The Encyclopedia of Indianapolis*, Indianapolis: Indiana University Press, 1994, pp. 509-511.
- 54. "Sports and A Downtown Development Strategy: If You Build It Will Jobs Come?" *Journal of Urban Affairs*, 16: 3, 1994, pp. 221-239 (with David Swindell, Michael Przybylski, and Daniel R. Mullins).

Reprinted In: *The Hudnut Years in Indianapolis, 1976-1991*, Indianapolis: Indiana University Press, 1995, pp. 143-152.

- 53. "Normalization and Community-Based Living: The Implications and Impact of a Medicaid-Waiver Program," *New England Journal of Human Services*, 12: 1, 1993 (with Charles Mindel).
- 52. "Building Urban Governance: An Agenda for the 1990s," *Journal of Urban Affairs*, 14: 3/4, 1992, pp. 399-422 (with Robert Warren and Louis Weschler).
- 51. "Uncompensated Costs and Indigent Health Care: Volunteers and A Community Services Budget," *Nonprofit and Voluntary Sector Quarterly*," 21: 4, 1992, pp. 367-380 (with Karen S. Harlow and Michael Harris).
- 50. "Migrating Dollars? The Impact of Elders on Local Resource Bases and Public Expenditures," *Urban Affairs Quarterly (Urban Affairs Review)*, December 1992, pp. 337-354 (with Dan R. Mullins).

- 49. "Hammers and Their Use: Some Issues Involved in the Selection of Appropriate Tools for Public Policy Analysis," *Economic Development Quarterly*, 6: 1, February 1992, pp. 96-101. (with David Swindell).
- 48. "Just Say No? The Economic and Political Realities of A Small City's Investment in Professional Sports," *Economic Development Quarterly*, 5: 2, May 1991, pp. 152-167 (with David Swindell).

Reprinted in: Arthur Johnson, editor, *The Role of Minor League Baseball in Local Economic Development*, University of Illinois Press, 1992.

- 47. "Political Culture, Nonprofit Organizations, and the Financing of Human Services: The Implementation of A Response to the New Federalism," *Nonprofit and Voluntary Sector Quarterly*, 20: 1, Spring, 1991, pp. 95-112.
- 46. "Creating the Accessible City," *American Journal of Economics and Sociology*," 49:3, 1990, pp. 271-282 (with John Gilderbloom).
- 45. "The Invisible Jail," *Social Policy*, Summer, 1989, pp. 31-33 (with John I. Gilderbloom).

Reprinted in: Jeffrey M. Elliot, editor, *Urban Society* 1991/92 Edition, Connecticut: Dushkin Press: pp. 141-143.

Reprinted (in part) in: John Ingram Gilderbloom, Invisible City: Poverty, Housing and New Urbanism, Austin: University of Texas Press, 2008, pp. 102-115.

44. "The Production of Urban Services: A Community Services Budget Approach," *Urban Affairs Quarterly*, 23:3, March 1988 (with Robert Warren and Louis Weschler), pp. 414-431.

Reprinted in, Roger W. Caves, editor, *Exploring Urban America*, Thousand Oaks: Sage Publishers, 1995.

- 43. "Information, Development and the Urban University: Redistributive Power In A Developed Nation," in F. Lazin, S. Aroni, and Y. Gradus, editors, *The Policy Impact of Universities in Developing Regions*, London: MacMillian Press, 1988, pp. 103-118 (with Robert Warren).
- 42. "Information, Space, and the Control of Local Decision," *Journal of Urban Affairs*, 8:4, Fall, 1986, pp. 40-50 (with Robert Warren).
- 41. "Public Investment in Private Businesses: The Professional Sports Mania," in Scott Cummings, editor, *Business Elites and Urban Development*, New York: State University of New York Press, 1988, pp. 71-96.
- 40. "Coproduction and Public Employees: Planning for the Integration of Citizens' Efforts," *Public Productivity Review*, Spring, 1987, 41: pp. 75-90, (with Robert Warren).
- 39. "Urban Policy Problems: Federal Policy and Institutional Change," in *Urban Policy Problems*, M. S. Rosentraub, editor, New York: Praeger Publishers, 1986, pp. 3-29.

- 38. "Urban Universities and the Distribution of Growth in Developed Nations," *Policy Studies Journal*, 14:3, March 1986, pp. 445-451, (with Robert Warren).
- 37. "Urban Service Delivery and a Community Budget: Public Spending, Private Actions, and Coproduction," in Terry N. Clark, Gerd Michel Hellstern, and Guido Martinotti, editors, *Urban Innovations As Responses to Fiscal Strain*, West Berlin: Verlag und Versandbuchhandlung Europaische Perspektiven, 1985, pp. 70-84 (with Robert Warren and Louis Weschler).
- 36. "Limits and Potentials in the Coproduction of Urban Services: The Case of Police Officers," in Terry N. Clark, Gerd M. Hellstern, and G. Martinotti, editors, *Urban Innovations As Responses To Fiscal Strain*, West Berlin: Verlag und Versandbuchhandlung Europaische Perspektiven, 1985, pp. 177-187, (with Robert Warren and Karen Harlow).
- 35. "Les Particuliers, Les Pourvoyeurs de Services Municipaux et La Production de Ces Services: Cas de Coproduction en Liaison Avec La Police, " dans Mme. Dan Ferrand-Bechman, editor, Centre d'Etudies des Solidarites Sociales, Universite de Grenoble, Grenoble, France, 1984.
- 34. "Coproduction, Equity, and the Distribution of Safety," *Urban Affairs Quarterly*, 19:4, June 1984, pp. 447-464 (with Robert Warren and Karen S. Harlow).
- 33. "Representing Clients in Nonprofit Decisions: Information Sources and a Representative Bureaucracy," *Journal of Urban Affairs*, 6:2, Spring, 1984, pp. 129-140 (with Karen S. Harlow).
- 32. "Implementation of Block Grants in Texas," in Marilyn Gittell, editor, *The New Federalism and the State Response*, National Urban Coalition: Washington, D. C., 1984, pp. 52-62.
- 31. "State Policy Making and Political Cultures: The New Federalism, Tax Revolts, and Texas," in Marilyn Gittell, editor, *The New Federalism and The State Response*, Washington, D. C.: National Urban Coalition, 1984, pp. 63-69.

Reprinted In: *State Politics and The New Federalism*, Marilyn Gittell, editor, New York: Longman, 1986, pp. 190-204.

- 30. "Child Care Needs and Policy Issues: Implications from Surveys of Texas Households," *Social Work*, 28:3, September/October 1983, pp. 354-359 (with Karen S. Harlow).
- 29. "Policies and the Black Community: Attitudes Toward the Police," in *Contemporary Public Policy Perspectives and Black Americans: Issues in an Era of Retrenchment Politics*, Mitchell F. Rice and Woodrow Jones, Jr., editors, Westport, Connecticut: Greenwood Press, 1984, pp. 107-122 (with Karen S. Harlow).
- 28. "Urban Policy Problems: Policy Research, The New Federalism, and the 1980s," *Policy Studies Review*, 3:1, August 1983, pp. 41-45, (with Robert Warren).
- 27. "Local Budgets and Tax Revolts: A Review of Four Scenarios," *Policy Studies Review*, 3:1, August 1983, pp. 79-84, (with Karen Harlow).

- 26. "One-Way Busing and Community Psychology: School Desegregation at Minimal Costs," *Urban Education*, 18:3, October 1983, pp. 317-335, (with Scott Cummings and Rosalind Young).
- 25. "Citizens' Preferences and Municipal Spending: A View from the Sunbelt," *Southwestern Review of Management and Economics*, 3:2, Spring, 1983, pp. 71-84 (with Karen S. Harlow).
- 24. "Public/Private Relations and Service Delivery: The Coproduction of Personal Safety," *Policy Studies Journal*, 11:3, March 1983, pp. 445-457 (with Karen S. Harlow).
- 23. "Citizen Participation in the Production of Services: Methodological and Policy Issues in Coproduction Research," *Southwestern Review of Management and Economics*, 2:3, Summer 1982, pp. 41-56 (with Robert Warren and Karen S. Harlow).
- 22. "Citizens' Participation in the Production of Safety: Citizens' Actions and Police Officers' Reactions," in D. Thompson, editor, *The Private Performance of Public Activities*, New York: Associated Faculty Press, 1985, pp. 84-101 (with Robert Warren and Karen S. Harlow).
- 21. Representative Bureaucracies and Student Discipline in an Urban School District," *Journal of Urban Affairs*, 4:3, Summer 1982, pp. 65-78 (with Lyke Thompson).
- 20. "Consumers as Producers of Social Services: Coproduction and the Level of Social Services," *Southern Review of Public Administration*, March 1981, 4:4, pp. 502-539 (with Elaine Sharp).
- 19. "The Use of Surveys of Satisfaction for Evaluations," *Policy Studies Journal*, Summer, 1981, 9:8, pp. 990-998, (with Lyke Thompson).
- 18. "Bureaucratic Discretion, Citizen Satisfaction, and the Urban Underclass: Assessing Strategies for Studies of Equity," in Richard C. Rich, editor, *Analyzing Inequality in Urban Services*, Lexington: D. C. Heath, 1982, pp. 171-184 (with Lyke Thompson).
- 17. "Growth Poles and Lending in a Conventional Mortgage Market," *Social Science Journal*, 17:1, January, 1980 pp. 73-80 (with Lyke Thompson).
- 16. "Jewish Enterprise in Transition: From Collective Self-Help to Orthodox Capitalism," in Scott Cummings, editor, *Self-Help in Urban America*, Port Washington: Kennikat Publishers, 1980, pp. 191-214 (with Delbert Taebel).
- 15. "Mass Communication and Decision-Making: A Case Study of the Geography of Newspaper Information and Local Government," *Journal of Environmental Systems*, 8:3, 1978-79, pp. 267-291 (with Barbara A. Burke).
- 14. "Evaluation Research and the Negotiation of Scientific Rigor," *Journal of Social Work Research and Abstracts*, 14:3, Fall, 1978, pp. 16-25 (with Scott Cummings).

- 13. "Suburban City Investment in Professional Sports: Estimating the Fiscal Returns of the Dallas Cowboys and Texas Rangers to Investor Communities," *American Behavioral Scientist*, 21:3, January/February, 1978, pp. 393-414 (with Samuel Nunn).
- 12. "School Desegregation, Housing, and Community Development in Dallas: Assessing the Impact of Desegregation," in *Racial Isolation in the Public Schools: The Impact of Public and Private Housing Policies*, Scott Cummings, editor, Washington, D. C.: U. S. Department of Housing and Urban Development, 1981 (with Scott Cummings and Rosalind Young).
- 11. "Policy Dilemmas in the Dallas Region: Central Cities VS. Suburbs," in *Racial Isolation In The Public Schools: The Impact of Public and Private Housing Policies*, Scott Cummings, editor, Washington, D. C.: U. S. Department of Housing and Urban Development, 1981 (with Scott Cummings).
- 10. "Paying for Police Protection: Citizens' Contributions in a Proposition 13 Era," in Nicholas C. Henry, editor, *Doing Public Administration*, 2nd edition; 3rd edition, Boston: Allyn and Bacon, 1982, 1991, pp. 192-202 (with Karen S. Harlow).
- 9. "Political Representation and Coastal Zone Management: A Case Study of Decision Rules and Voting," *Journal of Environmental Systems*, 8:12, 1977-78, pp. 21-37.
- 8. "Municipal Workers, Local Elections, and Public Policy: A Case Study of Participation and Voting," *State and Local Government Review*, 10:2, May 1978, pp. 42-50 (with Delbert Taebel).
- 7. "Affirmative Action and Local Government Employment: A Case Study of Civil Service and Non-Civil Service Departments," in Lawrence C. Howard, L. J. Henderson, and D. G. Hunt, editors, *Public Administration and Public Policy: A Minority Perspective*, Pittsburgh: Public Policy Press, 1977, pp. 317-333 (with Christine Wicker).
- 6. "Local-Regional Interaction in the Development of Coastal Land Use Policies: A Metropolitan Case Study," *Coastal Zone Management Journal*, 3:4, 1977, pp. 331-352 (with Robert Warren and Louis Weschler).
- 5. "Fiscal Incentives, Locational Decision-Making, and Professional Sports: The Case of the Texas Ranger Baseball Network," in *Financing Local Government: New Approaches to Old Problems*, Mark Rosentraub, editor, Ann Arbor, Western Social Science Association, 1977, pp. 51-68.

Reprinted In: *Inquiry Into Professional Sports: Final Report of the Select Committee on Professional Sports,* United States House of Representatives, Washington, D. C.: U. S. Government Printing Office, 1977, pp. 201-215.

- 4. "Information Utilization and Self-Evaluating Capacities for Coastal Zone Management Agencies," *Coastal Zone Management Journal*, 2:3, pp. 193-222 (with Robert Warren).
- 3. "Coastal Zone Management and Recreational Development: Organizational Characteristics and Performance," *Proceeding of the National Marine Recreation*

Conference, Washington, D. C.: Department of Commerce, U. S. Printing Office, pp. 163-179.

- 2. "Public Finance and Financial Decision-Making: The Example of Tax Elasticity and Tax Response," in Nicholas Henry, editor, *Doing Public Administration: Exercises, Essays, and Cases*, Boston: Allyn and Bacon, 1978, pp. 120-128.
- 1. "Coastal Zone Management and Recreational Development: Organizational Characteristics and Performance," *Proceedings of the National Maritime Recreation Conference*, Washington, D. C.: Department of Commerce, U. S. Printing Office, pp. 163-179.

In addition, I have authored (or I have been the co-author) for more than 70 contract reports. A recent listing is available upon request.

#### V. SELECTED RESEARCH GRANTS DIRECTED

In the course of my academic career I have directed more than \$21 million in grant and contract research. A few examples are noted

- A. Ottawa Senators, New Arena and Neighborhood Development, \$73,500, 2015
- B. Development Gifts For The Center for Sport and Policy, \$75,000
- C. Olympia Development, New Arena for the Detroit Red Wings, 2012-2017, \$675,000
- D. Green Bay Packers, 2012-2013, \$85,000
- E. University of Nevada Las Vegas, 2012-2013, \$80,000
- F. Economic Development and Willets Point, New York (Sterling Equities), \$125,000, 2009-2011.
- G. Sports, Amenities and Revitalizing Hamilton, Ontario, \$30,000, 2011.
- H. Director, Ruth Ratner Miller for Greater Cleveland's Future, \$360,000. Other contracts and grants while at Cleveland State University have totaled in excess of \$400,000.
- I. Director, Center for Urban Policy and Environment, Indiana University-Purdue University Indianapolis, May, 1992 to August, 1998. Developed and secured \$15.6 million in support for the Center's work in five policy areas.

#### VI. SELECTED CONSULTING ENGAGEMENTS

I have served as project consultant to numerous organizations across my career. Selected consulting projects were performed for:

*Cities*: Brooklyn (New York), Buffalo, Cleveland, Edmonton (Alberta, Canada) Green Bay, Hamilton (Ontario, Canada), Indianapolis, Los Angeles, New Albany (Ohio), Philadelphia, San Diego

Sports Organizations: Detroit Pistons, Detroit Red Wings (Olympia Development), Green Bay Packers, Indianapolis Colts, Indianapolis Motor Speedway Corporation, Major League Baseball, New York Mets, San Diego Padres, San Francisco Giants, Bedrock Management, Michigan International Speedway, Forest City Ratner/Barclays Center/Nassau Coliseum

*Cultural and Community Organizations, Universities*: The Children's Museum of Indianapolis, The University of Nevada Las Vegas, Playhouse Square Theatres (Cleveland), Gateway Economic Redevelopment Corporation (Cleveland)

#### VII. MEDIA

My research has been discussed or reviewed on such programs as ABC's Nightline, PBS's MacNeil/Lehrer News Hour, C-SPAN, John Stossel's 20/20 Special, and ESPN's Sports Center, and reported in the New York Times, the Washington Post, the Wall Street Journal, the Los Angeles Times, U. S. News and World Report, Business Week, and Newsweek. My work has also been reported and discussed in more than 100 local and regional papers including the Dallas Morning News, the Fort Worth Star Telegram, the Detroit Free Press, the Bond Buyer, the Cleveland Plain Dealer, Smith and Street's Sports Business Journal, the Indianapolis Star, the Indianapolis Business Journal, and CEO Magazine.

I have published opinion or "op ed" pieces in the *New York Times*, *Cleveland Plain Dealer*, *Houston Chronicle*, *the St. Louis Post Dispatch*, the *Sports Business Journal*, the *St. Paul Pioneer Press*, the *Indianapolis Star*, the *Indianapolis Business Journal*, the *New York Daily News*, the *New York Post*, the *Philadelphia Business Journal*, *Insight*, business newspapers in Indianapolis and Cleveland, and numerous others.

# VIII. PRESENTATIONS, TESTIMONY, AND PROFESSIONAL CONFERENCES

I have presented more than 100 papers at professional conferences in North America, South America, Europe, and Asia. I have also given expert testimony before the U. S. House of Representatives' Select Committee on Professional Sports, the U.S. Senate's Committee on the Judiciary, the Senate Committee on Tourism and Recreation of the New York State Legislature, Senate and House Committees of the Texas State Legislature, legislative committees in Minnesota, Calinfornia, and New York. I have consulted with several cities, professional sports teams, and Major League Baseball on issues related to professional sports teams and urban development..

I have made presentations (guest lectures) at Harvard University, the University of Pennsylvania, the University of British Columbia, the University of Alberta, McMaster University, the Hebrew University of Jerusalem, Indiana University, and numerous others.

## IX. EDUCATION

- A. Ph.D., University of Southern California, Los Angeles, August 1975.
- B. Master of Arts, Queens College of the City University of New York, August 1972.
- C. Bachelor of Arts, Queens College of the City University of New York, June, 1971.