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**Jason A. Winfree, Ph.D**  
**Assistant Professor**  
**University of Michigan**

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## DEGREES

Ph.D., May 2003, Economics, Washington State University  
Dissertation: *Valuation of Conservation and Preservation Properties*  
Committee: Jill McCluskey, Ron Mittelhammer, Jeffrey Krautkraemer, and Rod Fort  
Ph.D Fields: econometrics and industrial organization

M.S., May 2003, Statistics, Washington State University  
Committee: Ron Mittelhammer, Marc Evans, Nairanjana Dasgupta

B.S., 1999, Mathematics (emphasis on Actuarial Science) and Economics,  
Washington State University

## AREAS OF SPECIAL INTEREST

Sports Economics, Industrial Organization, and Labor Economics

## HONORS

Best Dissertation for 2003 Washington State University in Economics/Agricultural  
Economics

Thomas S. Foley Institute for Public Policy and Public Service Summer Fellow 2002

Western Agricultural Economics Association Travel Grant, 2002

## RESEARCH POSITIONS

Assistant Professor, Program in Sport Management, University of Michigan, 8/03-  
present

Research Assitant, International Market Program for Agric. Commodities and Trade  
(IMPACT) Center - June 2002 – August 2003

## PUBLICATIONS (PEER REVIEWED)

Dinardo, John E. and Jason A. Winfree (forthcoming) "Home Runs and Law of  
Genius Refuted" *Economic Inquiry*

Fort, Rodney D. and Jason W. Winfree (forthcoming) "Sports Really Are Different: The Contest Success Function, Marginal Product, and Marginal Revenue in Pro Sports Leagues" *Review of Industrial Organization*

Winfree, Jason A. (forthcoming) "Owners Incentives During the 2004-05 National Hockey League Lockout" *Applied Economics*

Winfree, Jason A. and Rodney D. Fort (forthcoming) "Fan Substitution and the 2004-05 NHL Lock Out" *Journal of Sports Economics*

Smart, Dennis L., Jason A. Winfree and Richard A. Wolfe. 2008 "Major League Baseball Managers: Do They Matter?" *Journal of Sport Management* 22(3): 303-321.

Tainsky, Scott and Jason A. Winfree 2008 "Financial Incentives and League Policy: The Example of Major League Baseball's Steroid Policy" *European Sport Management Quarterly* 8(1): 67-81.

Winfree, Jason A. and Jill J. McCluskey. 2007 "Takings of Development Rights with Asymmetric Information and an Endogenous Probability of an Externality." *Journal of Housing Economics* 16(3-4): 320-333.

Winfree, Jason A. and Chris Molitor. 2007 "The Value of College: Drafted High School Baseball Players," *Journal of Sports Economics* 8(4): 378-393.

Winfree, Jason A., Jill J. McCluskey, and Ron C. Mittelhammer, 2006. "Buyer Type Effects in Conservation and Preservation Property Values," *Journal of Real Estate, Finance, and Economics* 33(2): 167-179.

Winfree, Jason A. 2005. "Ownership Structure Between Major and Minor League Baseball." *European Sport Management Quarterly* 5(4): 343-356.

Winfree, Jason A. and Jill J. McCluskey 2005. "Collective Reputation and Quality," *American Journal of Agricultural Economics* 87(1): 206-213.

Winfree, Jason A., Jill J. McCluskey, Ron C. Mittelhammer, and Rodney Fort, 2004. "Location and Attendance in Major League Baseball." *Applied Economics* 36(19): 2117-2124.

Winfree, Jason A., Jill J. McCluskey, Ron C. Mittelhammer, and Paula Gutman, 2004. "Seasonal Oligopoly Power in the D'Anjou Pear Industry," *Journal of Food Distribution Research* 35(2): 56-65.

#### MANUSCRIPTS UNDER REVIEW

Tainsky, Scott and Jason A. Winfree "Discrimination and Demand: The Effect of International Players on Attendance in Major League Baseball"

Winfree, Jason A. and Jill J. McCluskey. "Incentives for Post-Apprehension Self-Punishment"

Annala, Chris and Jason A. Winfree "Salary distribution and team performance in Major League Baseball"

#### BOOK CHAPTERS

Fort, Rodney, Jason A. Winfree and Jill J. McCluskey. Forthcoming. "Vertical Integration in Baseball." In Trevor Slack (ed.) *Sports Organizations* (Elsevier Publishing).

#### CONFERENCE PRESENTATIONS

Tainsky, Scott and Jason A. Winfree "Short run demand and uncertainty of outcome in Major League Baseball" Symposium for the 2008 North American Society for Sport Management Conference, Toronto.

Leeds, Michael A. and Jason A. Winfree "Effect of Exercise Type on Obesity among Children" Paper presented at the 2007 Western Economic Association International Conference, Seattle.

DiNardo, John E. and Jason A. Winfree "The Distribution of Home Runs in Major League Baseball from 1959 to 2004" Paper presented at the 2007 Western Economic Association International Conference, Seattle.

Fort, Rodney D. and Jason A. Winfree "Revenue Sharing and Competitive Balance under Alternative Contest Success Functions" Paper presented at the 2007 Western Economic Association International Conference, Seattle.

Tainsky, Scott and Jason A. Winfree "The Effect of International Players on Major League Baseball" Symposium for the 2007 North American Society for Sport Management Conference, Miami.

Tainsky, Scott and Jason A. Winfree "The Effect of International Players on Major League Baseball" Paper presented at the 2007 International Association of Sports Economists Conference, Dayton.

Winfree, Jason A. "Market Power and Team Quality in Sports" Selected paper presented at the 2006 Western Economic Association International Conference, San Diego.

Winfree, Jason A. "Market Size and Efficiency in Major League Baseball" Symposium for the 2006 North American Society for Sport Management Conference, Kansas City.

Winfree, Jason A. and Scott Tainsky. "Estimating the Cost of Major League Baseball's Steroid Policy" Selected paper presented at the 2006 North American Society for Sport Management Conference, Kansas City.

Winfree, Jason A. "Substitution Effects Within and Across Sports" Selected paper presented at the 2005 Western Economic Association International Conference, San Francisco.

Winfree, Jason A., Dennis Smart, and Richard Wolfe\*. "A Comprehensive Assessment of Managerial Efficiency in Major League Baseball" Selected paper presented at the 2005 North American Society for Sport Management Conference, Regina.

McCluskey Jill J. and Jason A. Winfree. "Collective Reputation of Geographical Indication Labelled Food Products" Selected paper presented at the 2005 International Agricultural Trade Research Consortium Summer Symposium, European Commission Joint Research Facility, Seville.

Winfree, Jason A., Jill J. McCluskey and Gordon C. Rausser. "Option Values and Externalities from Public/Private Interaction in Agricultural Research." Selected paper presented at the 2004 Western Agricultural Economic Association Conference, Honolulu.

Winfree, Jason A. and Chris Molitor. "The Decision to Enter Professional Baseball or Go to College." Selected paper presented at the 2004 Western Economic Association International Conference, Vancouver.

Winfree, Jason A. and Jill J. McCluskey. "University self-punishment for NCAA violations." Selected paper presented at the 2004 North American Society for Sport Management Conference, Atlanta.

Winfree, Jason A. and Jill J. McCluskey. "Collective Reputation and Specialty Products: A Case Study of Washington Apples" Selected paper presented at the 2003 American Agricultural Economics Association meetings, Montreal.

Winfree, Jason A. and Jill J. McCluskey. "Collective Reputation and Specialty Products." Selected paper presented at the 2003 International Industrial Organization Conference, Boston.

Winfree, Jason A., Jill J. McCluskey and Ron C. Mittelhammer. "Valuation of Conservation/Preservation Properties," Selected paper presented at the 2002 Western Agricultural Economics Association meetings, Long Beach, CA (abstract: *Journal of Agricultural & Resource Economics* 27(2) 2002)

Axelsen, Dan, Jason A. Winfree, Jill J. McCluskey, and Rodney Fort. "Vertical Integration: Major and Minor Leagues in Pro Baseball," Selected paper presented at the 2002 Western Economics Association International annual meeting, Seattle.

## UNIVERSITY TEACHING

Professor, Department of Sport Management, University of Michigan  
Sport Management 509, Sport Finance (Master's level)  
Sport Management 331, Sports Economics  
Sport Management 341, Sport Finance  
Sport Management 313, Economics of Sports League Policy

Instructor, Department of Economics, Washington State University  
Economics 101, Principles of Microeconomics  
Economics 301, Intermediate Microeconomics  
Economics 330, Sports Economics

Graduate Teaching Assistant, Washington State University  
Economics 101, Principles of Microeconomics  
Economics 102, Principles of Macroeconomics  
Economics 198, Honors Economics  
Economics 320, Money and Banking  
Economics 330, Sports Economics  
Economics 401, Intermediate Macroeconomics

Mathematics Lab Assistant, Program in Mathematics, Washington State University  
Managed Math Lab, Neill Hall

## REFEREEING

*Southern Economic Journal*  
*Journal of Industrial Economics*  
*American Journal of Agricultural Economics*  
*Social Science Quarterly*  
*European Sport Management Quarterly*

## PROFESSIONAL AFFILIATIONS

International Association of Sports Economists  
North American Society for Sport Management  
American Economics Association  
Western Economics Association International